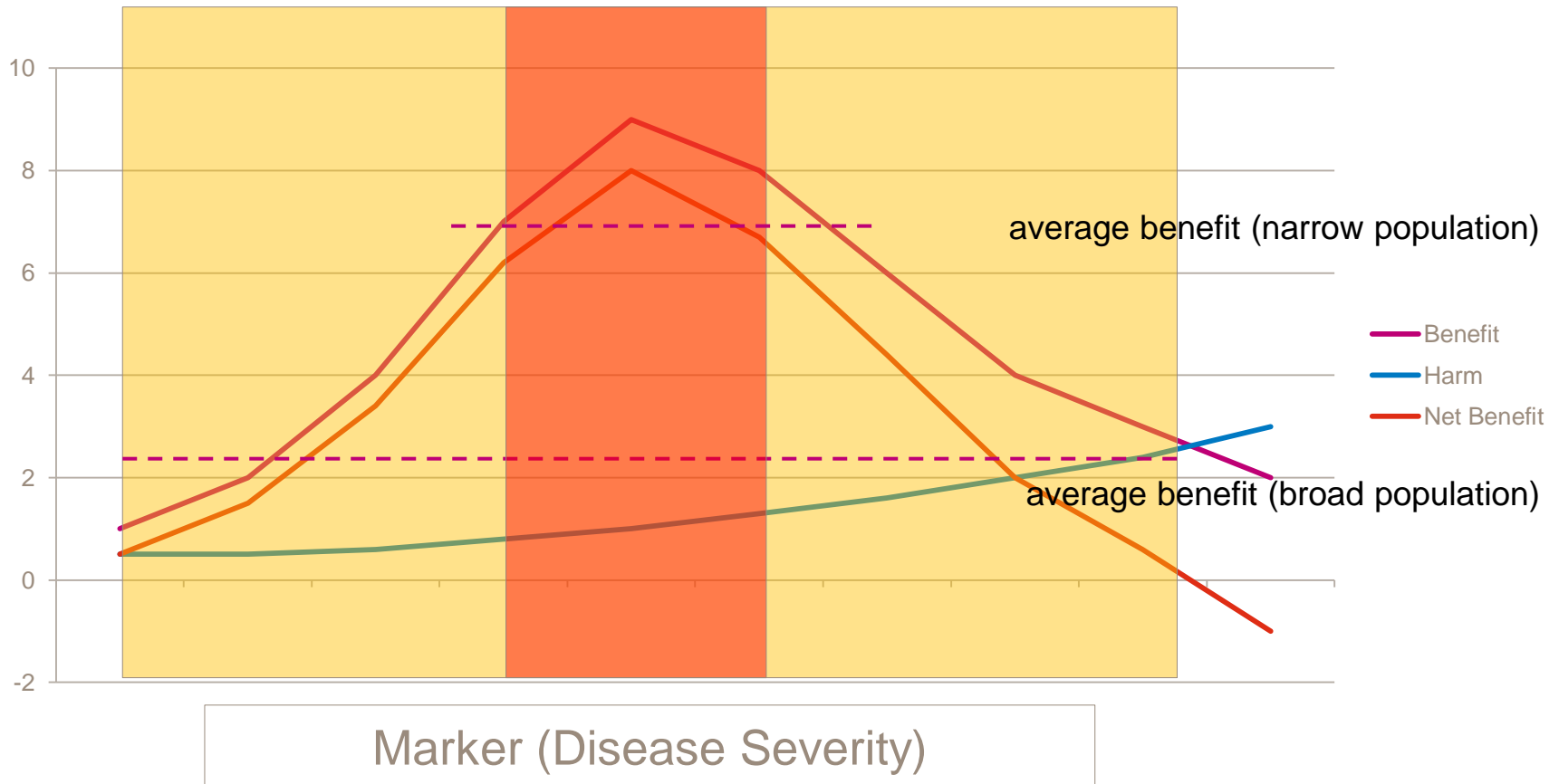


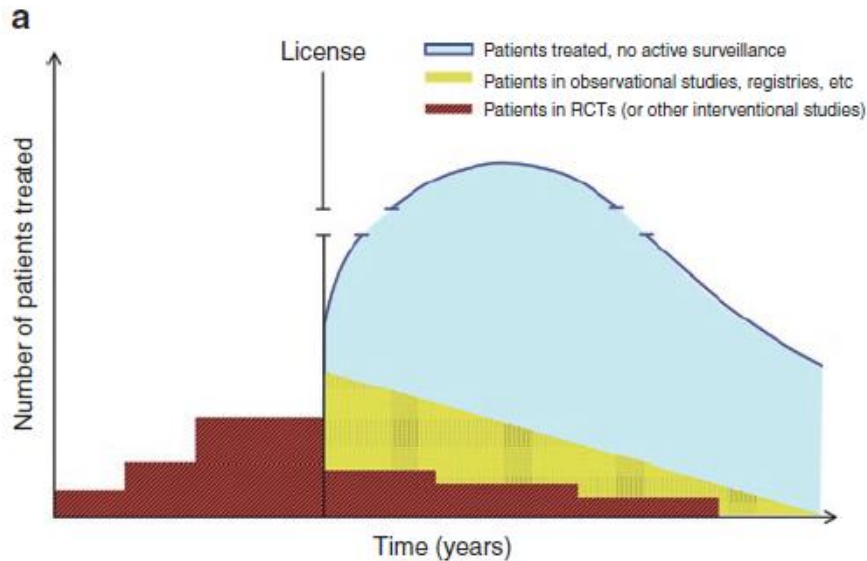
GSK's approach to MAPPs

21st October 2014

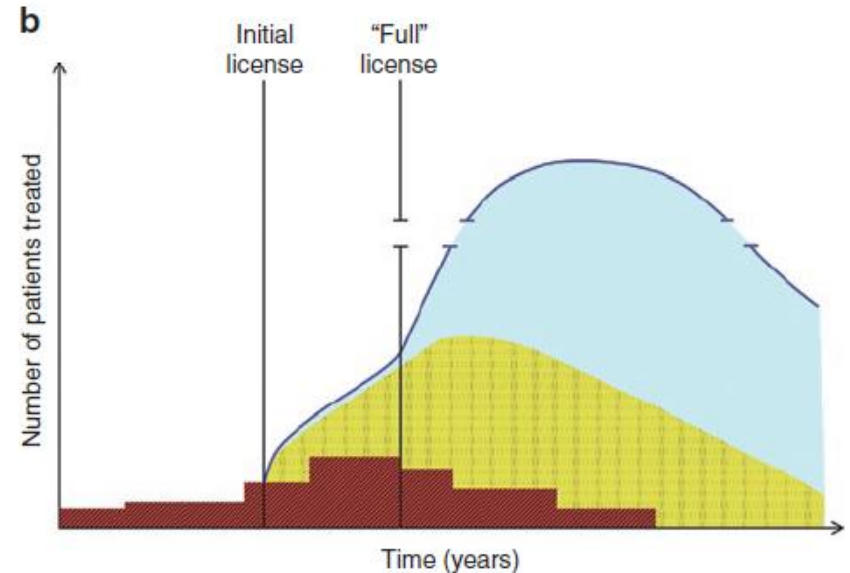
Identify Patients with highest Net Benefit



Comparison of Traditional Model with Adaptive Pathway

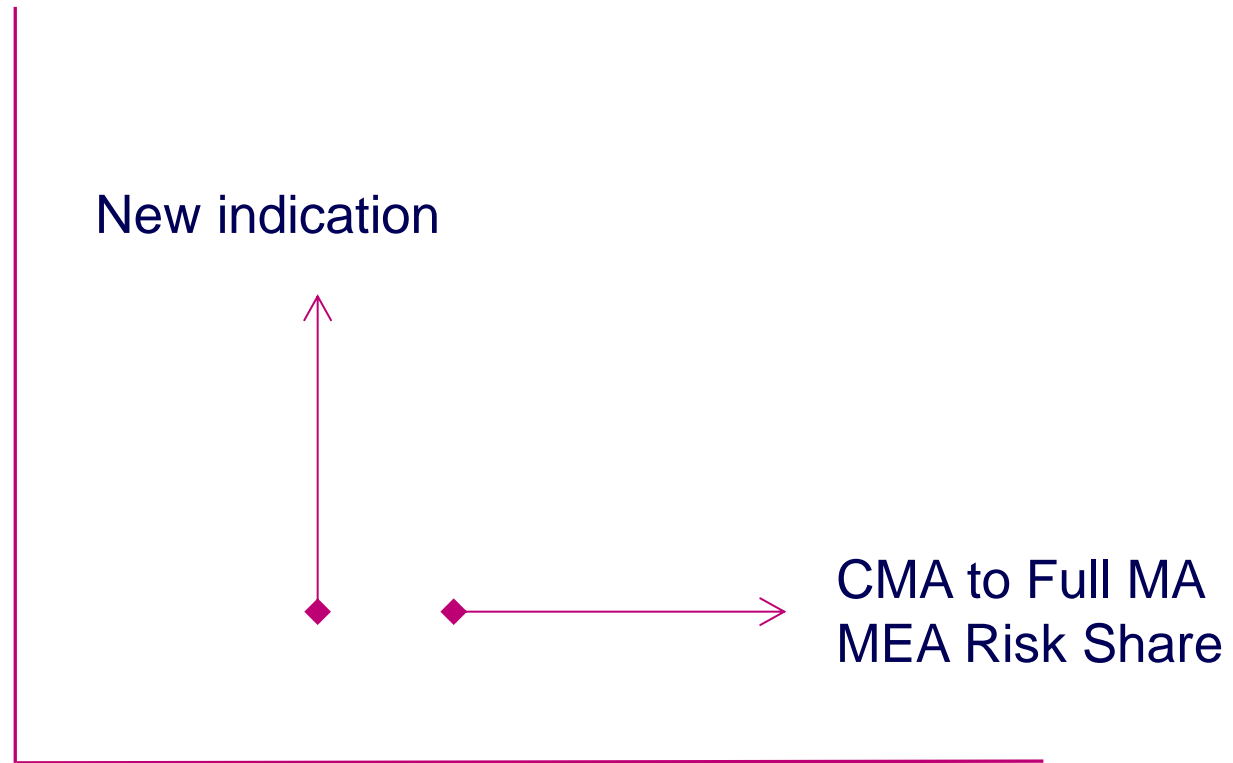


- Current model (a):
 - Single authorisation decision point
 - Pre-authorisation focus on RCTs
 - Rapid expansion of treated population after MA
 - Treatment experience contributes little to evidence generation



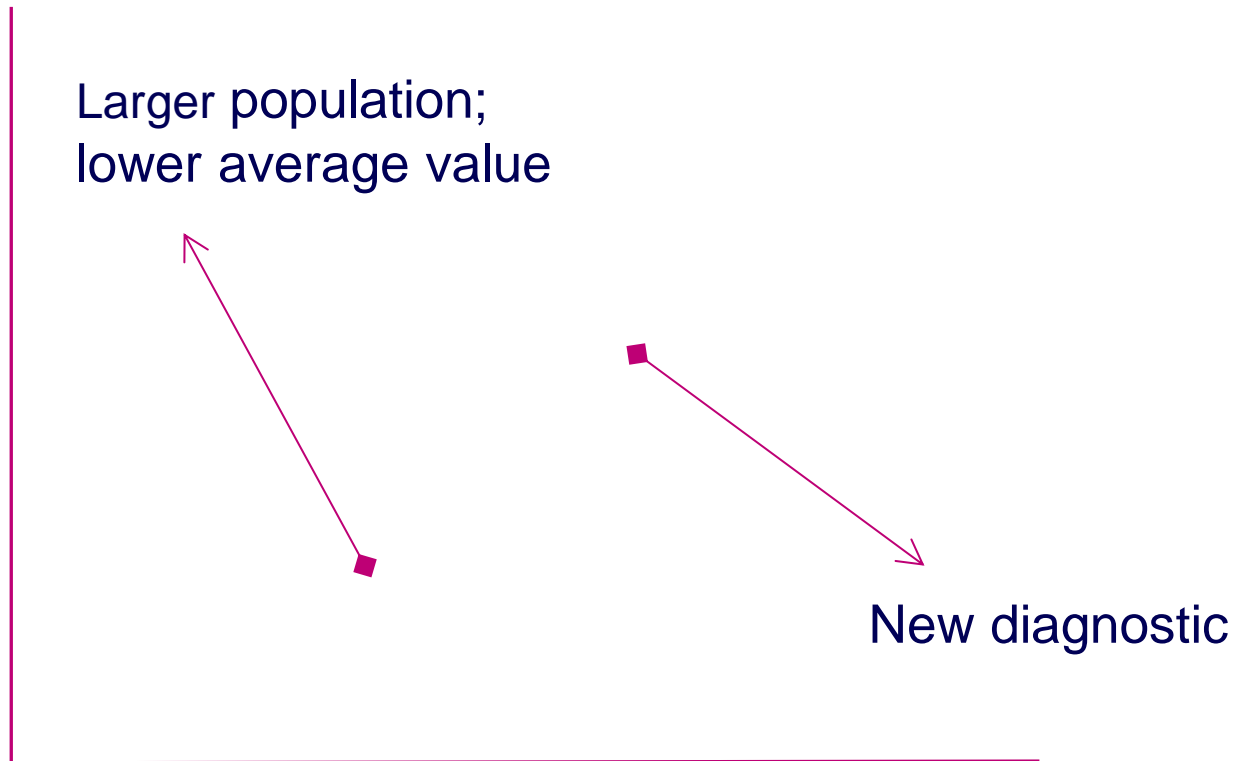
- Adaptive licensing (b):
 - Earlier “initial” MA and/or MA based on fewer patients
 - Prescribing restrictions slow expansion of treated population
 - Greater use of observational studies to capture “effectiveness” data
 - Cycles of evaluation and label modification

Indicated
Population



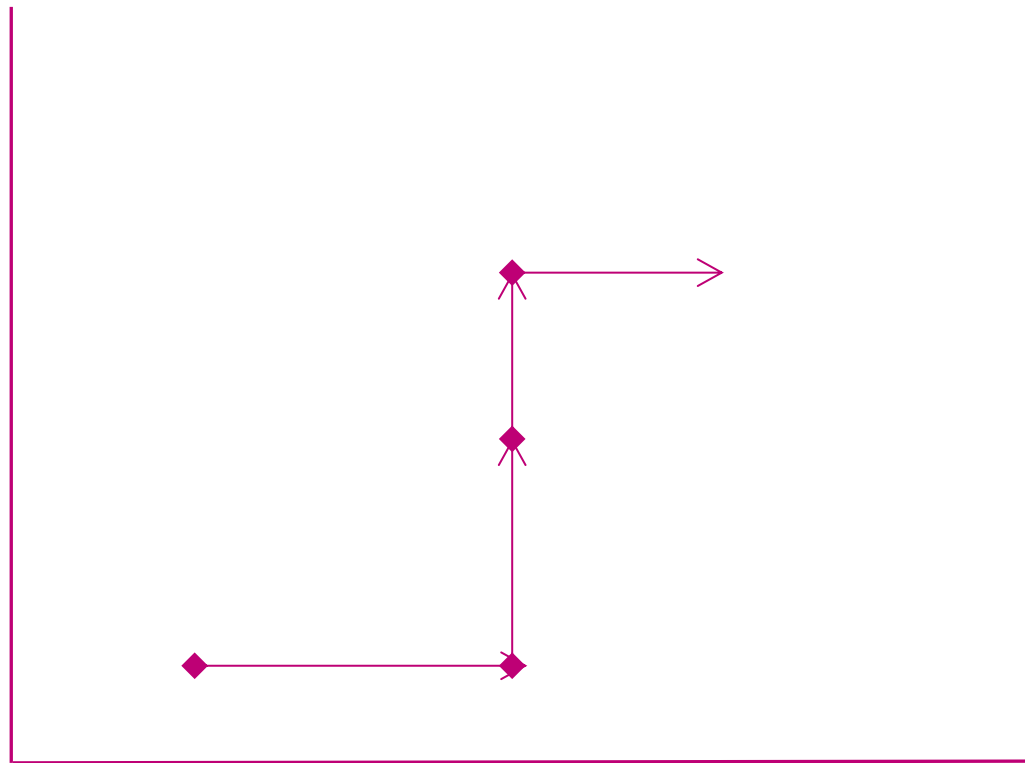
Value: (Regulator = better benefit/risk)
(HTA/Payer = value for money)

Indicated
Population



Value: (Regulator = better benefit/risk)
(HTA/Payer = value for money)

Indicated
Population



Value: (Regulator = better benefit/risk)
(HTA/Payer = value for money)